

Strengthening Software Security:  
**How a Software Company  
Improved Its Products' Security Posture  
with Bug Bounty Program**



# Overview

The software industry is constantly evolving and innovating to meet the ever-growing demands of customers. However, with this comes the potential for vulnerabilities that can be exploited by malicious attackers. This is why it's crucial for software companies to stay vigilant and proactively protect their customers' data.



# Goals and Challenges

## Challenges

Software companies face unique challenges when it comes to cybersecurity. One of the biggest challenges is the need for thorough and continuous testing of their new features, including front-end, back-end, web applications, mobile applications, and APIs. Traditional testing methods, such as regular pentests and internal red-team testing, may not be enough to cover all the possible attack surfaces because they all have these three restrictions:

- Number of working hours
- Not enough talent (both quantity & quality)
- Lack of motivation

Additionally, software companies must always be aware of the latest security threats and vulnerabilities, and be ready to respond quickly to any potential exploits. This can be a daunting task for companies that may not have the resources or expertise to handle it alone.

## Goals

Given these challenges, software companies need a solution that can:

- Accelerate, extend, and deepen their testing process beyond traditional methods
- Provide access to a diverse pool of offensive security researchers with fresh perspectives and expertise in discovering unknown vulnerabilities
- Offer a cost-effective business model that fits their budget
- Enable them to discover security vulnerabilities as quickly and effectively as possible





# Solution

## BugBounter's Crowdsourced Testing Services

BugBounter is a bug bounty platform that connects software companies with expert freelance security researchers from around the world. The platform offers success-based bug bounty programs that incentivize researchers to discover, validate, and report security vulnerabilities. With a crowdsourced ecosystem of talented researchers, BugBounter provides a unique and effective solution to the challenges faced by software companies.

### Reports

ID	Date ↑	Bounty	Resource	Category	Severity	Duration(hour)	Reward	Status
10681647	2023/03/05	C10D664 C10 Bug Bounty	Web	High	1	1000	Completed	
10681647	2023/03/05	C10D664 C10 Bug Bounty	Web	High	1	1000	Waiting for budget	
10681647	2023/03/05	C10D664 C10 Bug Bounty	Web	High	1	1000	Waiting for budget	
10681647	2023/03/05	C10D664 C10 Bug Bounty	Web	High	1	1000	Waiting for budget	
10681647	2023/03/05	C10D664 C10 Bug Bounty	Web	High	1	1000	Waiting for budget	
10681647	2023/03/05	C10D664 C10 Bug Bounty	Web	High	1	1000	Waiting for budget	
10681647	2023/03/05	C10D664 C10 Bug Bounty	Web	High	1	1000	Waiting for budget	

Image 1: "Reports" page on the BugBounter Platform.



## Method: Bug Bounty Program

Bug bounty programs are highly effective in discovering security vulnerabilities quickly and efficiently. Ethical hackers registered to the BugBounter platform are experts in the industry and are familiar with the most exploited security vulnerabilities. They race against each other to discover vulnerabilities, with the first researcher to spot a weakness claiming the reward. This incentivizes them to work quickly and efficiently, often discovering vulnerabilities within the same day.

Bug bounty programs are also cost-efficient, as they are bounty-based and the reward structure is designed according to the severity of the vulnerabilities. This enables software companies to stay within their budget while still receiving high-quality testing services.

# The BugBounter Approach

BugBounter works closely with software companies to analyze their attack surfaces and advise on the scope of the bug bounty program. The platform announces the program within its ecosystem, inviting a specific group of talented researchers to participate in the challenge.

BugBounter also excludes the results of the most recent pentest from the scope of the bug bounty program to optimize the budget and prevent already known issues from being reported and rewarded.

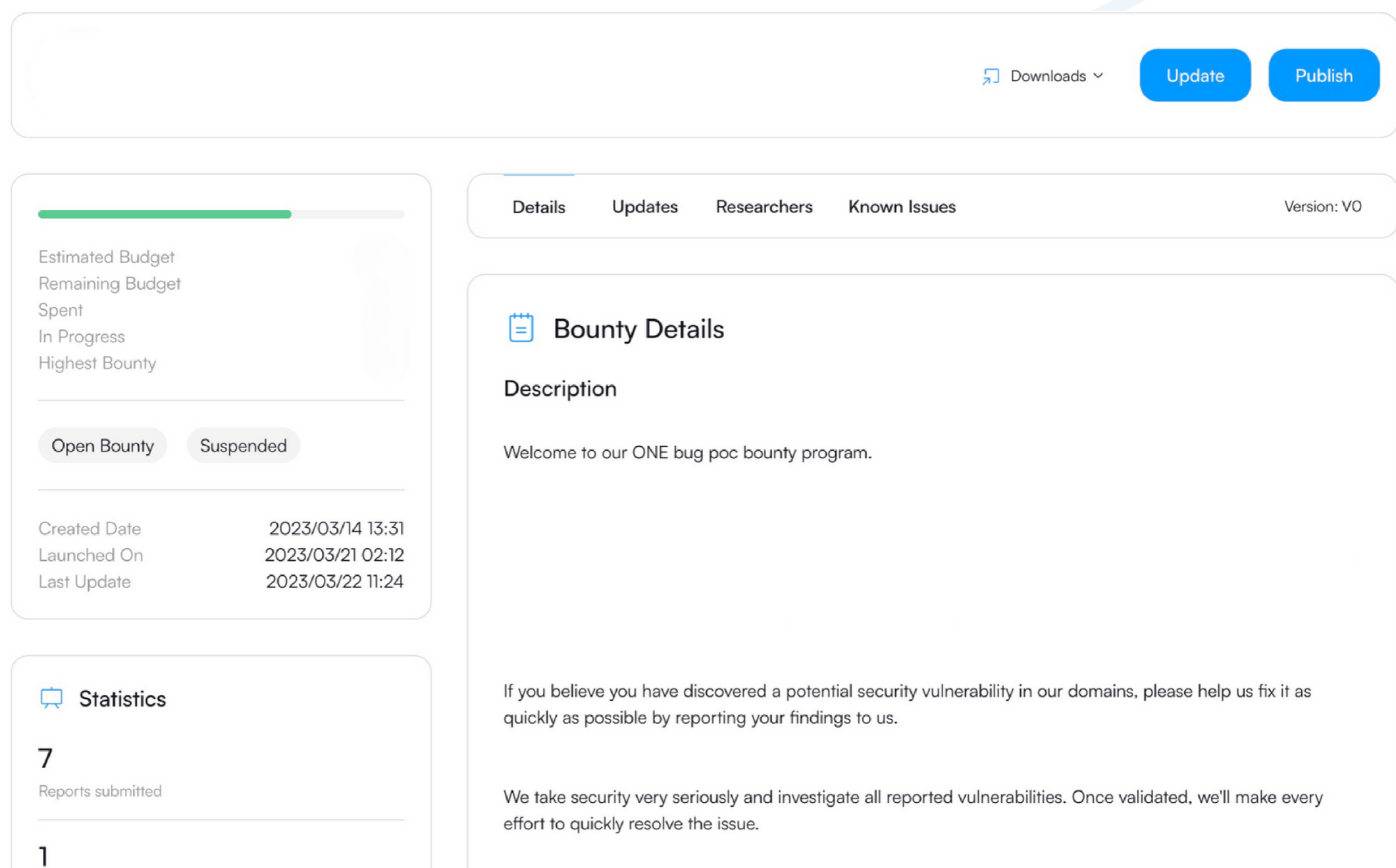


Image 2: Program Page on the BugBounter Platform.



# Result

BugBounter's crowdsourced testing services have proven to be highly effective in securing customer data from potential exploits. In one case study, a software company discovered four critical/high severity level vulnerabilities within the first three days of a bug bounty program through BugBounter. The company was able to fix these vulnerabilities quickly, with reporting researchers validating the fixes, and ultimately strengthened its security posture.





# Conclusion

BugBounter's crowdsourced testing services proved to be a valuable addition to the security testing efforts of the SaaS company. By running a bug bounty program, the company was able to leverage the expertise and diversity of a global network of ethical hackers to discover vulnerabilities that traditional testing methods may have missed. The success-based business model of BugBounter's platform also ensured that the company could conduct security testing in a cost-effective manner.

Ultimately, the bug bounty program allowed the SaaS company to quickly identify and fix critical vulnerabilities, helping them stay ahead of malicious attackers and preserve their reputation. As organizations across various industries continue to face increasing cyber threats, BugBounter's approach to security testing can provide an effective solution for companies seeking to strengthen their security posture and protect their customers' data.

# Thank You for Reading

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